



# About Lightwave Consulting Group

## What We Do

As the official telecommunications provider to NCBA members, Lightwave Consulting Group assists legal firms in saving them time, money, and effort in the data, Internet, telecom, and business continuity arenas by providing them with one contact for all of their telecommunications needs.

## The Benefit To You

We are unique in that we represent and are compensated by a variety of different carriers and providers. What this means to you is that we are able to make unbiased recommendations based on identified needs, as opposed to selling you a product or service that may not be the most cost-effective solution.

Once a need is identified, we are able to negotiate the best possible pricing because of our longstanding relationships with a variety of carriers and service providers. In many cases, we are able to secure deeply discounted retail pricing for customers who normally would not warrant special pricing from carriers.

Furthermore, we are able to remove the headaches associated with the implementation of services since we have the essential resources and contacts in place to help facilitate this process.

According to Larry Gianneschi, Director of Information Systems for Kennedy Covington, Attorneys At Law, "Lightwave Consulting Group helped us analyze multiple carrier options for our long distance service, drove implementation and has been our single point of contact for our chosen provider. In addition, we have found Lightwave to be knowledgeable about local, Internet and disaster recovery projects."

## Service Overview

If you've already performed the due diligence and know what you are looking for, we will provide you with competitively priced quotes from a variety of service providers with our *Quote/Proposal Service*.

Other services include the development and implementation of:

- Telecommunications Assessments
- Telecom Cost Reduction Plans
- Disaster Recovery and Business Continuity Plans

The products available through Lightwave Consulting Group include, but are not limited to:

- Data Networking  
*Private Line, Frame Relay, ATM, VPN, Satellite*
- Internet Solutions  
*Dedicated Internet Access, DSL, Wireless Broadband, Satellite*
- Information Management Services  
*Hosting, Collocation, Security, Storage, Email, Managed Services, Unified Communications, Web/Video Conferencing*
- Professional Services  
*Network Integration, Billing Management*
- Voice Solutions  
*Local, Long Distance, Conference Calling*
- Equipment/Infrastructure Services  
*Cabling, Network Services, Telephone Systems*



## About Lightwave Consulting Group

Give us a call and find out how we  
can help you. You can contact us at  
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