



A Look into the Future: Strategic Planning for a Sustainable Long-Term Practice and Retirement

LIVE

Thursday, November 16, 2017
NC Bar Center, Cary

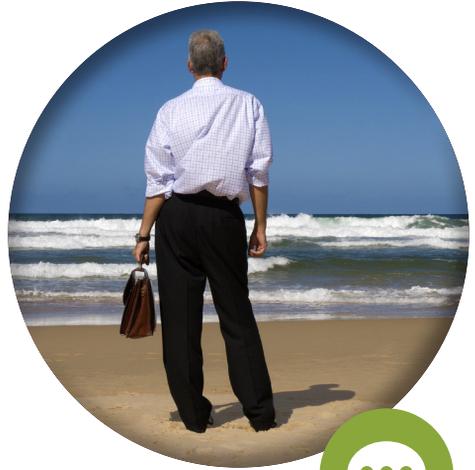
CLE CREDIT: 3.0 Hours

Includes 1.0 Hour Substance Abuse/
Mental Health

VIDEO REPLAYS, UPDATES & REGISTRATION

www.tinyurl.com/CLE712TLC

Planned by the **NCBA Transitioning
Lawyers Commission**



SUMMARY: Too many lawyers find themselves approaching the end of their careers trapped by choices they made when they were younger. Younger lawyers could learn a lot from the remarks of their seniors. This program is for anyone who finds themselves saying:

- *"I don't know if I can stand another day of this. I'd walk out tomorrow, but I just don't know what I'd do with myself."*
- *"I can't afford to retire. What if I live to be 90? I'd outlive my savings way before that."*
- *"I'm having fun. I'm happy just to keep working forever."*

This program is designed for attorneys at all stages and ages, especially mid-career attorneys who have the opportunity to strategically chart their own course toward retirement. These planning skills learned are also useful as we advise our own clients on retirement and succession planning.

Whether just entering the workforce or in mid-career — we all need to learn to take care of the retired lawyer we will be someday.

The North Carolina Bar Association is accredited by the North Carolina State Bar as a provider of continuing legal education.

**NORTH CAROLINA
BAR ASSOCIATION**

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A Look into the Future: Strategic Planning for a Sustainable Long-Term Practice and Retirement

#712TLC | November 16, 2017

FOUR WAYS TO REGISTER

ONLINE* www.ncbar.org/CLE • PHONE* 800.228.3402 • FAX* 919.677.1774

MAIL** Attn: Accounting—NCBA, P.O. Box 3688, Cary, NC 27519-3688

*Credit cards only. **Please make checks payable to NCBA

TUITION | LIVE • VIDEO REPLAY (VR) | Select format and tuition rate below.

REGISTRANT TYPE	EARLY BIRD TUITION Received one week prior to program date.	REGULAR TUITION Received less than one week prior to program date.
NCBA Member	\$130 <input type="checkbox"/> Live <input type="checkbox"/> VR (see below)	\$170 <input type="checkbox"/> Live <input type="checkbox"/> VR (see below)
NCBA Paralegal Division Member	\$90 <input type="checkbox"/> Live <input type="checkbox"/> VR (see below)	\$130 <input type="checkbox"/> Live <input type="checkbox"/> VR (see below)
Non-member	\$170 <input type="checkbox"/> Live <input type="checkbox"/> VR (see below)	\$210 <input type="checkbox"/> Live <input type="checkbox"/> VR (see below)
Full-time LANC Attorney (NCBA Member)	These categories do not qualify for Early Bird tuition.	\$90 <input type="checkbox"/> Live <input type="checkbox"/> VR (see below)
1st Year Licensed in NC (NCBA Member)		\$99 <input type="checkbox"/> Live <input type="checkbox"/> VR (see below)
CLE Passport Holder		3 tokens <input type="checkbox"/> Live <input type="checkbox"/> VR (see below)
<input type="checkbox"/> Judge (NCBA Member) <input type="checkbox"/> Clerk of Court (NCBA Member) <input type="checkbox"/> Law Professor (NCBA Member)	These categories do not qualify for Early Bird tuition or include any MCLE fees.	\$75 <input type="checkbox"/> Live <input type="checkbox"/> VR (see below)
<input type="checkbox"/> Law Student Division Member <input type="checkbox"/> Paralegal Division Student Member		\$25 <input type="checkbox"/> Live <input type="checkbox"/> VR (see below)

TO REGISTER FOR A VIDEO REPLAY | Visit www.tinyurl.com/CLE712TLC to view all locations and dates, then enter your selection below.

City: _____ | Date: _____ | Code: #712 _____

REGISTRANT INFORMATION | Please print clearly.

712TLC-B

Print Full Name: _____

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NC State Bar No. (Required for MCLE Credit): _____

PAYMENT | Registration is processed only after payment is received. Please print clearly.

Enclosed is a check, payable to **NCBA**. Please charge my credit card.

Card Number: _____ Expiration Date: _____

Total Amount: _____ Signature: _____



Thursday, November 16, 2017, 12:00–4:30p

12:00p **Registration and Networking Lunch** (Lunch included at Live program only)

1:00 **Welcome, Announcements and Introductions**
Mark M. Scruggs

1:15 **We're Still Having Fun: Continuing to Practice into your 70s and Beyond**
Judge William Erwin Spainhour, Margaret M. Hunt and John M. Silverstein
Many attorneys continue practicing long after most of their colleagues have retired. This panel offers practical tips on how to sustain a practice over the long haul.

2:00 **Taking Care of the Older Lawyer You're Going to be Someday!**
Suzanne Brown
Law Practice is a marathon — not a sprint. You can avoid hitting the wall by making conscious choices and taking deliberate actions today and in the years ahead. Suzanne Brown offers specific examples of things you can do to assure that your practice is healthy and sustainable.

3:00 **Break**

3:15 **Financial Planning for Retirement**
Laura L. Yaeger
Financial security allows us to choose when to retire or slow down and keeps us from feeling trapped in a practice that has lost its luster. No matter where you are on your career path, Laura Yaeger offers some practical steps for developing or fine-tuning your personal financial plan.

3:45 **Life Reimagined: Assuring a Creative Retirement with Meaning and Engagement**
John A. "Sean" Doyle
Many lawyers find the transition into retirement difficult. They miss the regular contact with colleagues and clients. They find themselves at loose ends. Others regard retirement more as a transition — a new adventure filled with opportunities. Advance preparation for retirement can give you an exciting new chapter in your life.

4:30 **Adjourn**

We extend our sincere gratitude to the NCBA Transitioning Lawyers Commission and the planners and speakers who volunteer their time and expertise toward the goal of presenting an educational program of the very highest quality.

BOOK RECOMMENDATION

Turning Out the Lights: Planning for Closing Your Law Practice, Third Edition

Editors: William E. Rabil Jr. and Mark Scruggs

The reality is that any attorney at any age can be faced with the need to close a law practice with little or no warning, regardless of cause. This comprehensive procedural guide discusses the logistics of closing a law practice, explores the relatively recent concept of law firm marketability, offers suggestions for planning a sabbatical or an extended absence, and provides useful forms, form letters and checklists.

Visit www.ncbar.org/CLEBookstore or call 800.228.3402 for more information.



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Planners

- **Edward G. “Woody” Connette**, Essex Richards PA, Charlotte
- **Mark A. Scruggs**, Lawyers Mutual Liability Insurance Company of North Carolina, Cary

Speakers

- **Judge William Erwin Spainhour**, North Carolina Superior Court, Concord
- **Suzanne Brown, LCSW, LCAS**, Suzanne Brown Resources PLLC, Chapel Hill
- **John A. “Sean” Doyle**, Patheon Inc., Durham
- **Margaret M. Hunt**, Brevard
- **Mark A. Scruggs**, Lawyers Mutual Liability Insurance Company of North Carolina, Cary
- **John M. Silverstein**, Satsky & Silverstein LLP, Raleigh
- **Laura L. Yaeger**, Charlotte

Hotel Information

Contact hotels directly for reservations at the special NCBA room rate. Rates are based on availability and may sell out.

- **Embassy Suites, 201 Harrison Oaks Boulevard, Cary**
Nightly Rate: \$169 single/double. Includes evening manager’s reception and full, cooked-to-order breakfast
Reservations: www.tinyurl.com/NCBA-Embassy
NCBA Corporate Account Special Rate Code: 2691626
Please note: The rates may vary according to guest room availability.
- **TownePlace Suites by Marriott, 120 Sage Commons Way, Cary**
Nightly Rate: \$114 studio queen with sleeper sofa (Sunday–Thursday). Includes complimentary hot breakfast. All rooms have a fully equipped kitchen.
Reservations: 919.678.0005 | **Ask for the NC Bar Association corporate rate.**

NCBA CLE PASSPORT

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**A limited number of out-of-state and special programs are not eligible.*



CLE Passport Pricing

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12 Hours (Tokens) for \$329

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Non-member pricing is also available.



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PHONE: **800.228.3402**

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Transitioning Lawyers



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“This program spurred good conversation with my spouse about retirement. It provided us with good resources to guide us as we decide how to wind down our practice.”

“An excellent and timely topic.”

-Attendees. *Mapping Your Retirement (2016)*