

NORTH CAROLINA BAR ASSOCIATION

seeking liberty + justice

2018 Fall Professionalism for New Attorneys (PNA)



COMPLIMENTARY CLE PROGRAM

for newly licensed attorneys who are members of the NCBA.

Register today at www.tinyurl.com/CLE771PNA
Space is limited.

12.0
HOURS

TOTAL CLE CREDIT

11.0
HOURS

Ethics/Professional
Responsibility

1.0
HOUR

Substance Abuse/
Mental Health



This program meets
the NC State Bar new
attorney requirement.

LIVE Option

Tue.–Wed., October 16–17, 2018
North Carolina Bar Center
8000 Weston Parkway, Cary

LIVE and WEBCAST Option

Tue., October 16, 2018 (Webcast)

Wed. October 17, 2018 (Live)
North Carolina Bar Center
8000 Weston Parkway, Cary

AVAILABLE FORMATS



PROGRAM SUMMARY

As a first-year attorney and new member of the North Carolina Bar Association, we welcome you into the profession with this program. Tuition is complimentary for newly licensed attorneys.

The *2018 Fall Professionalism for New Attorneys (PNA)* program at the NCBA features:

- **Book Sale** to help you build your library of essential resources
- **Professional Headshots** for your social media pages and firm's website bio.
- **Professionalism Oath** issued by Judge Ridgeway
- **Complimentary CLE:** A full year's worth of CLE credits. At no charge to you!

The North Carolina Bar Association is your home for the best continuing legal education, professional development and networking.

WHAT PEOPLE ARE SAYING...



This program refreshed my knowledge of the rules of professional conduct and professionalism standards, as well as provided practical insights into the practice of law.



The program provided a good overview of the various pitfalls new attorneys often fall into.



This was a good way to learn about some of the resources available to attorneys within the state.

—Attendees, *2017 Fall Professionalism for New Attorneys (PNA)*

AGENDA

TUESDAY, OCTOBER 16, 2018 | 8:25 a.m. – 4:30 p.m.

- 8:25 Registration**
- 8:55 Welcome and Introductions | Harris**
Gain insight into your day and understand why the PNA program was created and is required for new lawyers and lawyers who are new to North Carolina (or have practiced law for five years or less).
- 9:00 Dealing with the Courts | Black**
Start your day off with this highly engaging session and hear practical tips that can positively influence your presence in the courts.
- 10:00 Ethics and Grievance Committees | Brocker and Brocker**
- Understand the committees' processes and results
 - Gain insight into statistics on the most frequent grievances
- 11:00 Break and Book Sale**
(Live program only)
- 11:15 Overview of the North Carolina State Bar | Brown**
Walk away with a comprehensive understanding of the North Carolina State Bar and what is required of you.
- 11:45 Pro Bono Service in North Carolina | Mansour and Mullikin**
Understand Rule 6.1 and your obligation for pro bono service, then learn how to get involved through your local and state bar associations to give back to the community.
- 12:15 Networking Lunch, Meet-Up Groups and Book Sale**
(Live program only)
- 1:15 Why Professionalism is Important to You | Sheppard**
It is said your reputation precedes you, and your word is your bond. In this dynamic session, hear from a well-respected expert on ways you can ensure a positive, professional reputation.
- 2:15 Getting Lost in Our Own Lives[†] | Moraites**
Your hard work has paid off and sometimes finding the harmony between work and personal time is difficult. Hear practical tips for successfully finding a balance, the hazards to watch out for and the resources available to help.
- 3:15 Break and Book Sale**
(Live program only)
- 3:30 A View from the Bench: Cases and Examples of Professionalism and the Challenges of Being a New Lawyer | Judge McGee and Judge Ridgeway**
Hear cases and examples of professionalism from a diverse, experienced panel of North Carolina judges considered to be role models of professionalism and moral decision-making.
- 4:25 Professionalism Insight and Voluntary Oath | Judge Ridgeway**
- 4:30 Adjourn**

[†] Indicates portion providing Substance Abuse/
Mental Health credit

AGENDA

WEDNESDAY, OCTOBER 17, 2018 | 8:25 a.m. – 4:30 p.m.

- 8:25 Registration**
- 8:55 Welcome and Introductions | Pratt**
- 9:00 The Attorney-Client Relationship: Things Every Attorney Needs to Know | Crawford and Savage**
Begin the day with information on how to best manage the attorney-client relationship from experts who share tips that lead to success and the pitfalls to avoid.
- 10:00 Trust Accounting Rules! | Bolac**
Whether you manage your own trust account or are in a firm where someone else handles it, you need to know how to manage it correctly. In this informative session, all aspects of the trust account are discussed.
- 11:00 Break and Book Sale**
- 11:15 Technology and Your Responsibility to Your Clients | Huffman**
Receive an overview of the technology necessary to build a law office support system, and stories about the best (and worst) practices.
- 12:15 Networking Lunch and Book Sale (Live program only)**
- 1:15 Starting Out: Financial Planning Strategies | Yanke**
Learn key strategies that focus on managing undergraduate and law school debt when starting out, along with ways to plan for the future.
- 2:15 Break and Book Sale (Live program only)**
- 2:30 Breakout Sessions (choose one)**
- **Solo/Small Firm** | Organization of a Small Law Office
 - **Associate** | Mid to Large Size Law Firm Management
- 3:30 Breakout Sessions (choose one)**
- **Solo/Small Firm** | Running a Small Law Office: Panel Discussion
 - **Associate** | Organization of a Mid to Large Size Law Firm
 - **Corporate Counsel** | Panel Discussion
 - **Corporate Counsel** | Lessons in Leading from Corporate Counsel
 - **Government, Nonprofit and Education** | Panel Discussion
 - **Government, Nonprofit and Education** | Leading Legal Teams Among Non-Lawyers
- 4:30 Adjourn**

† Indicates portion providing Substance Abuse/
Mental Health credit

PROGRAM DETAILS

SPEAKERS

- **Chief Judge Linda M. McGee**, North Carolina Court of Appeals, Raleigh
- **Judge Paul C. Ridgeway**, North Carolina Superior Court, Raleigh
- **Seth E. Barefoot**, Law Office of F Bryan Brice Jr, Raleigh
- **Mary Aiken Barrow**, Tharrington Smith LLP, Raleigh
- **Kim Bart Mullikin**, North Carolina Bar Foundation, Cary
- **Michael W. Bertics**, Lennon Camak & Bertics PLLC, Raleigh
- **Victoria Bender**, Bender LeFante Law Offices PC, Raleigh
- **Janet Ward Black**, Ward Black Law, Greensboro
- **Peter G. Bolac**, North Carolina State Bar, Raleigh
- **Jeffrey D. Bradford**, City of Fayetteville, Cary
- **Deanna S. Broucker**, The Broucker Law Firm PA, Raleigh
- **Douglas J. “Doug” Broucker**, The Broucker Law Firm PA, Raleigh
- **Maria J. Brown**, North Carolina State Bar, Raleigh
- **Clara Cottrell**, BASF Corporation, Research Triangle Park
- **Troy G. Crawford**, Lawyers Mutual Liability Insurance Company, Cary
- **Benjamin Edwards**, Lincoln Financial Group, Greensboro
- **Nicolette Fulton**, City of Raleigh City Attorney’s Office, Raleigh
- **Nathan G. Harrill**, K & L Gates LLP, Raleigh
- **Brandon J. Huffman**, Odin Law and Media, Raleigh
- **George W. Lennon**, Lennon Camak & Bertics PLLC, Raleigh
- **Nihad M. Mansour**, North Carolina Bar Association, Cary
- **W. Thomas McCuiston**, McCuiston Law Offices PLLC, Cary

- **Warren T. Savage**, Lawyers Mutual Liability Insurance Company, Cary
- **Jennifer S. Shapiro**, North Carolina Bar Association, Cary
- **Lisa M. Sheppard**, Chief Justice’s Commission on Professionalism, Raleigh
- **Donald R. “Jay” Teeter, Jr.**, SAS Institute Inc, Cary
- **Patrick Yanke**, Yanke Financial, Raleigh
- **Maureen M. Zyglis**, Parker Poe Adams & Bernstein LLP, Raleigh

HOTEL INFORMATION

Contact hotels directly for reservations at the special NCBA room rate. Rates are based on availability and rooms may sell out.

Embassy Suites

201 Harrison Oaks Boulevard, Cary

- **Nightly Rate:** \$169 single/double
- **Reservations:** 919.677.1840 or www.tinyurl.com/NCBA-Embassy
- **Corporate Account Code:** 2691626

TownePlace Suites by Marriott

120 Sage Commons Way, Cary

- **Nightly Rate:** \$114 studio queen with sleeper sofa (Sunday–Thursday)
- **Reservations:** 919.678.0005
- **Ask for the NCBA corporate rate.**

SPECIAL ACCOMMODATIONS

NCBA makes every effort to ensure a quality learning experience. If you have dietary restrictions or need special accommodations, please contact us at least one (1) week prior to the program start date.

MODERATORS

- **Nubia Harris**, Ann Paradis Law PLLC, Cary
- **Kevin Pratt**, Lincoln Derr, Charlotte

PROGRAM DETAILS

TUESDAY EVENING NETWORKING SOCIAL

October 16 | 5:00 p.m.
Ruckus Pizza, Pasta & Spirits
Park West Village
1101 Market Center Drive, Morrisville

Come get to know other new attorneys at the NCBA Young Lawyers Division networking social and enjoy great food, drinks and fun conversation!

Sponsored by NCBA Young Lawyers Division (YLD)

CLE BOOK SALE

Available during all session breaks.

Our entire catalog of publications is on sale! Receive 35% off all eVersion books and 20% off all print and eVersion combos. Discounts are available on site for PNA attendees on October 16 and 17 only.

Some publications of particular interest to new attorneys are:

- *ABCs of Traffic Law: Dos and Don'ts of Traffic Court, 2nd Edition*
- *How to Try Your Case Like a Professional: Tips & Procedures for the "Relatively" New Trial Lawyer (Award Winner!)*
- *North Carolina Family Law Marital Claims Deskbook, 4th Edition*
- *North Carolina Estate Administration Manual, 9th Edition*

PROGRAM SPONSOR

Platinum Level Sponsors: Lawyers Mutual Liability Insurance Company of North Carolina

We extend our sincere gratitude to the speakers and moderators who volunteer their time and expertise toward the goal of presenting an educational program of the highest quality.

Complimentary Resources for NCBA Members

The following "how-to" guides provide step-by-step guidance for executing fundamental legal procedures in the real world.

These essential tools are available to members of the North Carolina Bar Association for immediate access!

- *How to Probate a Will & Obtain Letters Testamentary (Estate Administration Quick Reference Guide)*
- *How to File a Civil Lawsuit (Litigation Quick Reference Guide)*

To download your copies, go to www.tinyurl.com/NCBA-QRG

REGISTER TODAY!

Online: www.tinyurl.com/CLE771PNA | **By phone:** 800.228.3402

By mail: Attn: Accounting–NCBA, 8000 Weston Parkway, Cary, NC 27513

STEP 1: Tell us who you are. (Please print clearly.)

Print Full Name: _____

Address: _____

City, State and ZIP: _____

Daytime Phone Number: _____

Email Address: _____

NC State Bar No. (Required for MCLE Credit): _____

STEP 2: Select your learning format.

- Two-Day Live (771PNA)
- Day 1: Webcast/Day 2: Live (771LWC)
- Video Replay (See below.)

Video Replay registration (if selected).

Video Replays are scheduled for this program. The agenda may not include certain breakouts/tracks shown at the original program. For a list of dates and locations visit www.tinyurl.com/CLE771PNA, and indicate your choice below.

Location: _____ Date: _____ Code: _____

STEP 3: Smile!

Tuition is compliments of the North Carolina Bar Association for members who are newly licensed attorneys and required by the North Carolina State Bar to take a PNA program. (Participants are responsible for paying MCLE fees to the North Carolina State Bar.)

NCBA

8000 Weston Parkway
Cary, NC 27513

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2018 Fall Professionalism for New Attorneys (PNA)

NCBA is an accredited CLE sponsor under the MCLE regulations promulgated by the North Carolina State Bar Board of Continuing Legal Education.

INTRODUCING...

premier pass

The 2018-2019 CLE Premier Pass is
an exclusive NCBA member benefit
providing unlimited CLE
including access to hundreds of
On Demand programs.

www.tinyurl.com/PremierPass

REGISTRATION: All registrations are processed after payment is received. To qualify for the early tuition rate, payment must be received prior to the deadline indicated. Stated early discount rate percentage is approximate. Registrations may be capped based on venue size and may include an overflow room with additional seating. **CHANGES TO EXISTING REGISTRATIONS:** Should an attendee need to cancel his or her registration to a Live, Webcast or Video Replay program, the cancellation request must be received by 9:00a ET one (1) week prior to the start of the program to receive a full refund. Any attendee requesting cancellation less than one week prior to the program will receive a refund, less a \$75 administrative fee. An attendee may choose to transfer his or her registration at a program to the Live, Webcast or Video Replay format of the same program only. Transfer requests must be received by 9:00a ET one (1) business day prior to the program start date. An attendee may further choose to substitute his or her registration to a Live or Video Replay program only. Substitution means sending another person to attend the Live or Video Replay program when the original registrant is unable to attend. Substitution requests must be received by 9:00a ET one (1) week prior to the program start date. The substituted person may be assessed a different fee based on their NCBA membership classification. Cancellation, transfer and substitution requests must be provided in writing by email at askcle@ncbar.org or by calling 800.228.3402. If an attendee misses any portion of a program, that portion is not subject to substitution, refund or transfer. Except as provided herein, registrations, including On Demand registrations, cannot be cancelled, substituted or transferred once purchased. **NO-SHOWS:** Anyone who is registered to attend a program, including CLE Premier Pass holders, but does not check in is considered a no-show. No-shows are not issued a refund, and Premier Pass holders will be assessed a \$75 administrative fee. These registrants will receive the digital materials, available in their online accounts, in full consideration of tuition paid. **MISCELLANEOUS:** The NCBA reserves the right to cancel or reschedule programs at any time. Should the NCBA cancel or reschedule a program, registrants may elect to receive a full refund or attend the newly scheduled program. Notifications regarding program changes will be sent to the email address on file. The NCBA is not responsible for any additional expenses incurred as a result of such cancellation or rescheduling. Each attorney must maintain a record of his or her attendance for the NC State Bar Annual Report. MCLE credit is reported by the NCBA only if a NC State Bar number is provided. Registration and attendance at NCBA CLE programs constitutes an agreement by the registrant with the NCBA for use and distribution of the attendee's image or voice in photographs, videotapes, electronic reproductions and audiotapes of such programs and activities. Unless specified, spouses or guests are not eligible to attend NCBA CLE programs and activities without registering to attend. These terms are subject to change.